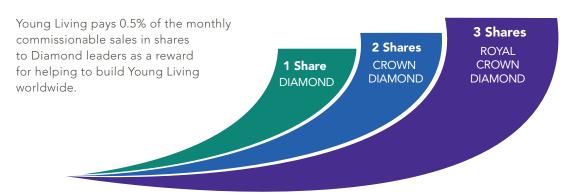
## DIAMOND EXPRESS PROFIT SHARING POOL



### DIAMOND ELITE

Our new Diamond Elite program will help our most effective distributors teach and share the Young Living opportunity throughout the world. This innovative, by-invitation program will incentivize and give our leaders rewards and world recognition for their participation. Participants in both the Diamond Elite program and the Diamond Express Profit Sharing Pool may not count their activity within the Diamond Elite program toward profit-sharing qualification. For questions, please contact diamondelite@youngliving.com.

### VISIT YOUR VIRTUAL OFFICE FOR:

- Policies and Procedures
- Terms and Definitions
- PowerPoint of Compensation Plan
- Training Videos

For complete details, see Terms and Definitions, which is incorporated into and made a part of this Compensation Plan.

Comments or Suggestions?
youngliving.com/toolfeedback
Item number: 4720

### ADDITIONAL EARNING OPPORTUNITIES

### FAST START BONUS

- Earn a generous 25% bonus, up to \$200 each, on your new, personally enrolled distributors' orders during the first three calendar months!
- Second-level enrollers earn 10%, up to \$80 each, on the newly enrolled distributors described above during the same time period!

### START LIVING BONUS

• Earn a one-time \$25 cash bonus when your new, personally enrolled distributor orders the Premium Starter Kit! (Basic kits do not qualify.)

### RETAIL EARNINGS

• When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

### PLEASE CONTACT:





# COMPENSATION PLAN

Enjoying Abundance



### CREATING A FOUNDATION

Young Living's compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint to build a solid foundation that will lead you to success.

Building on your foundation, you can now focus on helping others create their success.

Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

QUALIFICATIONS	DISTRIBUTO	R STA	SENIOR STAR	EXECUTIVE	QUALIFICATIONS	SILVER	GOLD	PLATINUM	QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND
PV	50 100	100	100	100	PV	100	100	100	PV	100	100	100
OGV		500	2,000	4,000	OGV	10,000	35,000	100,000	OGV	250,000	750,000	1,500,000
PGV					PGV	1,000	1,000	1,000	PGV	1,000	1,000	1,000
LEG x OGV				2 x 1,000	LEG x OGV	2 x 4,000	3 x 6,000	4 x 8,000	LEG x OGV	5 x 15,000	6 x 20,000	6 x 35,000

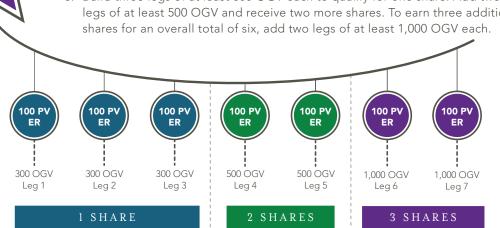
COMPENSATION	U	NILEVEL COMMI	SSION PERCENTA	GES	COMPENSATION	UNILEVEL COMMISSION PERCENTAGES			COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%	8%	LEVEL 1	8%	8%	8%	LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%	5%	LEVEL 2	5%	5%	5%	LEVEL 2	5%	5%	5%
LEVEL 3		4%	4%	4%	LEVEL 3	4%	4%	4%	LEVEL 3	4%	4%	4%
LEVEL 4			4%	4%	LEVEL 4	4%	4%	4%	LEVEL 4	4%	4%	4%
LEVEL 5				4%	LEVEL 5	4%	4%	4%	LEVEL 5	4%	4%	4%

### RISING STAR TEAM BONUS POOL

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the distributor is determined by the number of shares he or she earns.

Qualifications:

- 1. Paid as a Star, Senior Star, or Executive
- 2. Have a 100 PV Essential Rewards order
- 3. Build three legs of at least 300 OGV each to qualify for one share. Add two legs of at least 500 OGV and receive two more shares. To earn three additional



TOTAL POSSIBLE SHARES = 6

### GENERATION COMMISSION PERCENTAGES PERSONAL GENERATION 2.5% 2.5% **GENERATION 2** 3% 3% 3% 3% **GENERATION 3 GENERATION 4** 3% **GENERATION 5 GENERATION 6 GENERATION 7 GENERATION 8**

#### DEFINITIONS

### PV (Personal Volume)

The total monthly volume of your personal orders

#### OGV (Organization Group Volume)

The monthly volume of your entire organization

### PGV (Personal Group Volume)

The monthly volume in an organization, excluding any Silver or higher rank volume and any qualifying leg(s) volume

### Leg x OGV

The number of legs and the amount of monthly OGV required for each leg

